

# Points to Consider in Selecting a Contractor

The Most Important Decision for Turning a Drawing into a Dreamhouse.

**Fox Hill Builders offers this checklist to help guide your selection of a builder.**

- PROJECT TEAM:** Assess the team assigned to your home, especially the project manager. Fox Hill is distinguished by the firm's established, longstanding relationships with its employees and subcontractors. Along with multiple weekly site visits by Bob and Anthony, each project has its own site manager who is familiar with all aspects of the construction.
- REFERENCES:** Check for glowing recommendations, but also look for the number of repeat customers. Fox Hill Builders is proud of its outstanding repeat customer ratio. This is a testament to our exceptional quality, as well as to our ability to deliver on time and on budget.
- SITE VISITS:** Arrange to visit finished projects, especially ones a few years old to see if they stand the test of time. We will gladly arrange for you to visit some of our completed projects and see our workmanship first-hand.
- PROPER PAPERWORK:** Verify that your contractor is licensed, but also check for liability insurance coverage. Fox Hill Builders has been fully licensed since 1985. We are fully insured for your projects, and can furnish all documentation upon request.
- RELEVANT EXPERIENCE:** Look for experience in your type, size and budget of project. Make sure the contractor is well versed in the permit process. Fox Hill Builders works on any size project, from the small jobs to complete renovations and brand-new homes. Due to our many years of experience, we have unsurpassed knowledge of local building planning and codes, construction techniques, materials, and subcontractors.
- ATTENTION TO DETAIL:** Look for a bid that contains details; your contractor should thoroughly understand your project. All of Fox Hill Builders' proposals include the type and grade materials to be used, and include comprehensive estimates. You'll never see just a lump sum general price.
- SCHEDULING:** Your contractor should be able to develop a schedule and abide by it. Fox Hill Builders is known for our ability to keep a project on schedule. Our weekly field reports help assure that projects move towards the expected completion date.
- PRICING:** Know what the quoted price entails; beware of the very low bid. We look closely at your plans and talk with your architect. Our 20 years of success is built on making sure your job is done to your complete satisfaction, and not on excessive change order charges or mysterious add-ons.
- COMMUNICATION & RELATIONSHIP:** Ultimately, you should feel comfortable talking with your contractor before, during, and after your project. Fox Hill believes that because this is your home, the human connection is very important. We have a hard-earned reputation for working closely with clients to help them realize their vision and for being available for call-backs long after a project is finished.

*Tips are based on the December 9, 2004 New York Times article, "Room to Improve: Picking a Renovator with Legs"*



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