

## Retail • Beauty • Luxury • Style

Digital technology and social media have created exciting opportunities and complex challenges for retail, beauty and luxury brands to build their businesses in new and different ways. Delivering stellar candidates who positively impact our clients in a shifting world is what we do. We live and breathe the significance of identifying stellar, innovative talent who exploit this new era. Our unique relationship to the global marketplace enables us to provide access to disruptive innovators, candidates on the cutting edge who create new markets and reinvent existing ones.

Stephen Bradford's Retail, Beauty, Luxury and Style practice has global reach and an expansive network of contacts in Cosmetics, Luxury Goods, Jewelry, Watches, Accessories, Fashion, Footwear, Home Furnishings, Consumer Packaged Goods, Consumer Electronics, Hospitality, Media and Communications. Our in-depth knowledge encompasses Marketing, Sales Management, Retail, Digital Marketing, Ecommerce, International, Latin America, Travel Retail, PR, Creative, Product & Packaging Development, Training, Special Events, Sales Promotion, Licensing, HR and Operations.

### Clients Include:

<b>BPI</b>	<b>Geox</b>	<b>Nars Cosmetics</b>
<b>Bulgari</b>	<b>Giorgio Armani Beauty</b>	<b>Ouidad</b>
<b>Chanel</b>	<b>Kara Ross</b>	<b>Ralph Lauren Fragrances</b>
<b>Chilewich</b>	<b>Lampe Berger</b>	<b>Rémy Cointreau USA</b>
<b>Clarins</b>	<b>Lancôme</b>	<b>Saks Fifth Avenue</b>
<b>Dr. Brandt Skincare</b>	<b>Laura Mercier</b>	<b>Shinola</b>
<b>Estée Lauder Companies</b>	<b>Mighty Cast</b>	<b>Shiseido Cosmetics</b>
<b>Frette</b>	<b>Macy's</b>	<b>Steve Madden</b>

**Nannette Willner, Managing Director**, leads the Retail, Beauty, Luxury and Style practice with 20+ years of executive search experience and great insight into the ever-changing needs of established global brands and startup ventures. Her passion for these industries and keen ability to identify stellar talent contribute to enduring partnerships with preeminent companies from global corporations to boutique brands to start-up entrepreneurial ventures. Nannette's industry expertise and vast professional network are integral to successfully conducting senior level searches.

**Susan Napolitano, Senior Director**, leads the Retail Practice with 10+ years of Human Resources experience at leading retailers including Macy's, Ross Stores and Wal-Mart. Her expertise and in-depth knowledge of Department Store, Big Box and Off-Price retail sectors provides a unique understanding of the particular talent needs of their various business units. Her recruitment savvy spans Design, Merchant, Product Development, Planning and other key business functions.