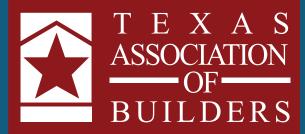
SUNBELT BUILDERS SHOW





2014 SHOW

GUIDE

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SCHEDULE AT A GLANCE

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Wednesday, July 23

7:30 - 8:45 a.m. TAB Attorney Council and Legal Affairs Committee

7:30 - 8:45 a.m. **TAB Finance Committee**

7:30 - 9 a.m. Remodelers-Custom Builders Central

9 - 10 a.m. Opening Session - Enjoy The Ride with Steve Gilliland

10 a.m. - 3 p.m. **EXHIBITS OPEN**

Education Sessions on Trade Show Floor

10:15 - 10:45 a.m. What's New? The Latest in Kitchen & Bath Trends

Building Science: Pushing the Envelope 11 - 11:30 a.m.

11 - 11:30 a.m. Risk Management (Booth 305) 1:15 - 1:45 p.m. Distracted Driving (Booth 305)

2 - 2:25 p.m. **Quality Practices for a Profitable Business** 2:35 - 3 p.m. Customer Service is a Sales & Marketing Tool 3 - 4:30 p.m. Cibolo Canyons Tour of Homes (Ticketed Event)

3:15 - 4:15 p.m. General Session - Energy Code Standards:

Keeping Energy Efficiency Affordable

4 - 5 p.m. Remodelers-Custom Builders Central 4:30 - 8:30 p.m. Sponsor and Exhibitor Entertaining

Thursday, July 24

7:30 - 8:30 a.m. TAB Credentials & Nominating Committee 7:30 - 8:45 a.m. TAB Association Planning Committee 7:30 - 8:45 a.m. TAB Codes & Standards Committee 7:30 - 9 a.m. Remodelers-Custom Builders Central 9 - 10 a.m. General Session - The Future of Texas Water -

Water Plan Funding and Implementation

10 a.m. - 3 p.m. **EXHIBITS OPEN**

Education Sessions on Trade Show Floor

10:30 - 11 a.m. The Future of the Housing Industry

10:30 - 11 a.m. What Builders Need to Know to Not Get Sued!

(Booth 1005)

11 - 11:30 a.m. Distracted Driving (Booth 305)

11:30 a.m. - Noon Financial Management for Builders & Remodelers

1:15 - 1:45 p.m. Estimating for Builders and Remodelers

1:15 - 1:45 p.m. Risk Management (Booth 305)

Green Building Trends 2 - 2:30 p.m.

3 - 5 p.m. Workshop - Purpose Inspired Growth & Leadership

with Roy Spence

6:30 - 8 p.m. Star Awards Presentations and Cocktail Party

(Ticketed Event)

8:30 p.m. Young Professionals Get Together (Ticketed Event)

Friday, July 25

7 - 8:30 a.m. TAB Executive Committee 8:45 - 9:45 a.m. **TAB Caucus Meetings** 9:45 - 10 a.m. TAB Board Sign In

10 a.m. - Noon TAB Summer Board of Directors Meeting

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Registration Desk Hours

Tuesday, July 22 | 8 a.m. - 7 p.m. Wednesday, July 23 | 7:15 a.m. - 3:30 p.m.

Thursday, July 24 | 7:15 a.m. - 7 p.m.

Trade Show Hours

Wednesday, July 23 | 10 a.m. - 3 p.m. Thursday, July 24 | 10 a.m. - 3 p.m.



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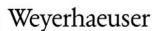


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WELCOME

Dear Sunbelt Attendees,

Welcome to the 14th annual Sunbelt Builders Show[™] at the impressive JW Marriott[®] San Antonio Hill Country Resort! Whether you're here for the trade show and education, the parties or the special events - take advantage of everything Sunbelt has to offer this year.

The schedule was designed to give you a content-rich experience. For two days in one place, our conference and trade show provides education to impact your business, inspiring speakers for motivation, and opportunities for you to see exhibitors from around the nation first-hand. The majority of events will be held on the Show floor to give you plenty of time to check out all the exhibitor booths.

Our Show would not be possible without the support of Sunbelt's exhibitors and sponsors. On behalf of the leadership and staff of the Texas Association of Builders, thank you all for supporting the Sunbelt Builders Show[™] and our industry.

Best regards,

Beverly Koehn & Susan Wright

Co-chairs, Texas Association of Builders Sunbelt Builders Show™ Committee



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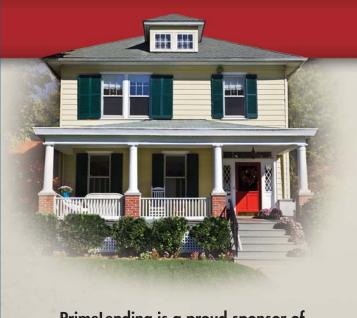
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Sunbelt Registration & General Info

On-Site Registration & **Ticketed Events**

Attendees may register on-site; however, space is limited for ticketed events which are available for purchase at the registration desk. Event tickets must be presented at time of admittance.

Registration Desk: (210) 483-6684. On Site Registration for Builders (\$50), Associates (\$150) HBA Staff (\$25) and Student Pass (\$25)

Badges

The official registration badge should be prominently worn and displayed at all times for prompt admission to the exhibits area, opening session, general session and other events. Badges are not transferable and may not be loaned to anyone for any purpose. All Show attendees and exhibitors must wear their badges while on the Show floor except infants in backpacks or slings. If you lose your badge, inquire at the registration area. There will be a \$5 per badge fee to replace lost or forgotten badges.

Badge Color Key

ORANGE: Architects & Designers,

Builders, Remodelers

Blue: **Exhibitors & Sponsors**

Green/Red: Non Exhibiting Associates

or Suppliers

Show Office

Location: Near Registration Desk Hours: 8 a.m. - 5 p.m. (July 22-24) Registration Desk: (210) 483-6684

Accessibility

The JW Marriott® is committed to ensuring that our venues are as convenient, accessible and enjoyable as possible. While we make every effort to ensure accessibility of our facilities, should you require additional assistance, reasonable accommodations will be made for qualified persons with disabilities. The JW Marriott® is responsible for the permanent building access requirements such as, but not limited to wheelchair ramps, elevator standards, and internal hallways

and doors. For registration information or accessibility questions, contact hotel staff at the hotel registration desk.

Children

Children under 18 must be accompanied and supervised by an adult at all times when in the exhibit area. Registration for children is complimentary and must be done on-site. All children except infants in backpacks or slings must be registered and have a badge to be admitted to the exhibit area. Children under 18 are not permitted on the Show floor during setup or teardown.

Live Animals

Live animals of any kind are not allowed on the exhibit floor, with the exception of service animals.

Photography/Filming

Photography or recording within the exhibit area or general session rooms is prohibited.

Show Management

The Sunbelt Builders Show™ is the largest residential building industry trade event in the Southwest. The Show offers building professionals the tools needed to move ahead of the competition and see the latest innovations in building technology.

Smokina

The JW Marriott[®] is a smoke-free facility. Smoking is allowed outside in designated areas.

Badge Benefits

√ 10% off food and beverage outlets (Cibolo Moon, High Velocity, 18 Oaks, Crooked Branch, River Top and Starbucks) with the presentation of attendee name badge

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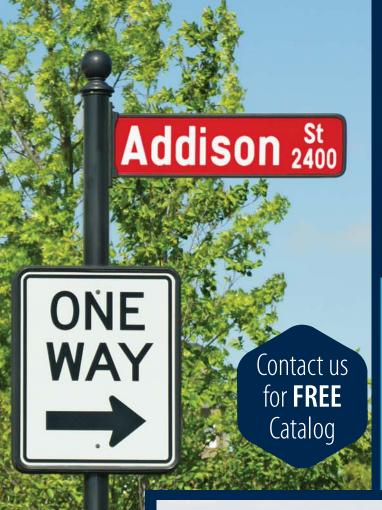
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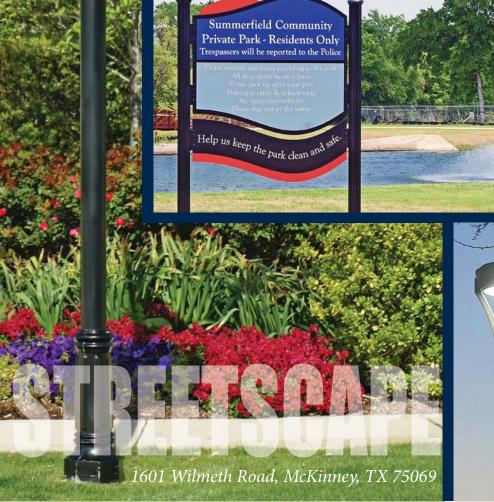


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EVENTS FOR WEDNESDAY, JULY 23

7:30 a.m. - 3:30 p.m. Registration Open, Registration Desk

Texas Association of Builders Committee 7:30 - 8:45 a.m.

Meetings

7:30 - 8:45 a.m. Attorney Council & Legal Affairs Committee,

Grand Oaks A&B

7:30 - 8:45 a.m. Finance Committee, Grand Oaks D

7:30 - 9 a.m. Remodelers-Custom Builders Central,

Grand Oaks E & F

See sidebar for complete Remodelers-Custom Builders Central

education schedule.

OPENING SESSION -9 - 10 a.m.

GREATAMERICAN.

Steve Gilliland - "Enjoy The Ride"

Grand Oaks Ballroom (J,K,L)

Steve Gilliland was recently inducted into the INSURANCE GROUP National Speakers Association (NSA) Speaker Hall of Fame, an honor bestowed on fewer than 200 speakers worldwide since 1977. A master storyteller, Steve built a multimilliondollar company from the ground up on the same philosophy he expounds to his audiences. "If you continually learn more about your company, your industry, your customer and yourself, you will always be a leader." Steve can be heard daily alongside Jeff Foxworthy and Bill Cosby on SiriusXM Radio's Laugh USA

and Blue Collar Radio. His humor-based talks

have been enjoyed by some of the top com-



panies in the world withraves about his speaking style and message.

10 a.m. - 3 p.m. **SUNBELT EXHIBITS OPEN**, Trade Show Floor,

Exhibit Hall, Lower Level

10:15 a.m. - 3 p.m. EDUCATION SESSIONS, Trade Show Floor

Presentation Area unless otherwise noted

10:15 - 10:45 a.m. What's New? The Latest in Kitchen & Bath Trends

Building Science: Pushing the Envelope 11 - 11:30 a.m.

11 - 11:30 a.m. Risk Management (Booth 305) 1:15 - 1:45 p.m. Distracted Driving (Booth 305)

2 - 2:25 p.m. Quality Practices for a Profitable Business 2:35 - 3 p.m. Customer Service is a Sales & Marketing Tool

BUILDERS GRAB 'N' GO LUNCH, Exhibit Hall Noon





Texas Association of **Builders (TAB)**

Founded in 1946, the Texas Association of Builders (TAB) is an affiliate of the National Association of Home Builders (NAHB) and has 28 local home builders associations across Texas. With a membership of nearly 10,000 representing over 702,500 jobs and more than \$31.1 billion of the Texas economy annually, TAB plays a crucial role in providing housing for Texans.

TAB offers its members a comprehensive package resources and benefits to help them build their businesses: industry publications, information-filled website. regulatory guidance, legislative lobby efforts and value added educational services. By joining Texas Association the Builders, members can tap into an information network that will help them improve their bottom line.

Members of local home builders associations are automatically members of the Texas Association of Builders and the National Association of Home Builders. For more information. contact the Texas Association of Builders.

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EVENTS FOR WEDNESDAY, JULY 23

3 - 4:30 p.m.



FIELD TRIP -

Cibolo Canyons Tour of Homes,

Ticketed Event. Visit the registration desk for availability. Transportation provided; meet at the glass doors on the Exhibit Hall Lower Level

Get a unique insight into the development of Cibolo Canyons, the sustainable Texas Hill Country community that surrounds the JW Marriott® San Antonio Hill Country Resort. This "master-planned" mixed-use community was built around a vision of environmental, economic and social sustainability combined with luxury living. On this education field trip session, you will see homes planned for every stage of life.

3:15 - 4:15 p.m.



GENERAL SESSION –

Energy Code Standards: Keeping Energy Efficiency Affordable

Grand Oaks Ballroom (J,K,L)

Presented by: Phil Crone, Executive Vice President, Dallas **Builders Association; David Fransik, Sierra Homes; and James Rodriguez, FOX Energy Specialists**

The increasing stringency of energy code mandates poses a serious risk to housing affordability in the State of Texas. Some Texas municipalities continue to mandate above code energy requirements that unnecessarily increase the cost of housing in their jurisdictions. Builders are faced with standards that vary significantly from jurisdiction to jurisdiction. The Texas Association of Builders Energy Code Task Force is exploring several options to deal with this important issue. This education session provides attendees with information on current code trends and their impact upon your customer.

4 - 5 p.m.

Remodelers-Custom Builders Central

Grand Oaks E & F

See sidebar for complete Remodelers-Custom Builders Central education schedule.



EDUCATION SESSIONS

SUNBELT EDUCATION

Trade Show Floor Presentation Area

WEDNESDAY, JULY 23

10:15 – 10:45 a.m.

What's New? The Latest in Kitchen & Bath Trends Presented by – Lynne T. Jones

11 – 11:30 a.m.

Building Science: Pushing the Envelope

Presented by – Peter Pfeiffer

2 - 2:25 p.m. Quality Practices for a **Profitable Business** Presented by – Jeff Hunt

2:35 - 3 p.m.

Customer Service is a Sales & **Marketing Tool** Presented by – Erik Cofield

THURSDAY, JULY 24

10:30 – 11 a.m.

The Future of the Housing Industry Presented by – Dr. Jim Gaines

11:30 a.m. - Noon

Financial Management for Builders & Remodelers Presented by - Bill Shaw

1:15 – 1:45 p.m.

Estimating for Builders & Remodelers Presented by - Dave Yelovich

2 - 2:30 p.m.

Green Building Trends



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Twards Texas Association of Builders



The 2014 Star Awards winners will be announced on Thursday, July 24 at a cocktail party inside the Grand Oaks Ballroom starting at 6:30 p.m. Join us in celebrating our industries' finest. Thanks to all the 2014 Star Awards entrants and congratulations to the finalists. TICKETED EVENT.

STAR AWARDS SPONSORS:

















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EVENTS FOR THURSDAY, JULY 24

7:15 a.m. - 7 p.m. Registration Open, Registration Desk

7:30 - 8:45 a.m. Texas Association of Builders Committee Meetings

7:30 - 8:30 a.m. - Credentials and Nominating Committee, Grand Oaks C

7:30 - 8:45 a.m. - Association Planning Committee, Grand Oaks D

7:30 - 8:45 a.m. - Codes & Standards Committee, Grand Oaks A & B

7:30 - 9 a.m. Remodelers-Custom Builders Central,

Grand Oaks E & F

See sidebar for complete Remodelers-Custom Builders Central schedule.

9 - 10 a.m. GENERAL SESSION —

The Future of Texas Water: Water Plan Funding & Implementation, Grand Oaks Ballroom (J,K,L)

Presented by: The Honorable Troy Fraser, Texas State Senator (invited), Carlos Rubinstein, Chairman, Texas Water Development Board, M. Scott Norman, Jr., Executive Director, Texas Association of Builders

The State of Texas does not currently have enough existing water supplies to meet the demand for water during times of drought. Scarcity and competition for water, environmental concerns, and the cost of new water supplies have made sound water planning and management increasingly important.



With Texas' population expected to grow by 82 percent in the next 50 years, the availability of water supplies during times of drought is essential. In November 2013, Texas voters approved Proposition 6, legislation that enables the state to create two funds that will help finance projects in the State Water Plan. Before the funds are made available, the Texas Water Development Board (TWDB) must develop a system to prioritize projects and develop rules on how the funds will operate. Ensuring Texas' future water supply is vital to the residential construction and development industry and the state's continued economic growth. This session is your opportunity to hear from leaders in the State Water Plan funding implementation process. They will discuss the status, direction and future of the Plan that affects every Texas citizen.

10 a.m. - 3 p.m. SUNBELT EXHIBITS OPEN, *Trade Show Floor, Exhibit Hall*



EDUCATION SESSIONS

EXHIBITOR EDUCATION

Exhibitor Booths

WEDNESDAY, JULY 23

11 – 11:30 a.m.

Risk Management for Builders (Booth 305, BIG/BAN Booth)

1:15 - 1:45 p.m.

Distracted Driving (Booth 305, BIG/BAN Booth)

THURSDAY, JULY 24

10:30 – 11 a.m.

What Builders Need to Know to Not Get Sued! (Booth 1005, StrucSure Booth)

11 - 11:30 a.m.

Distracted Driving (Booth 305, BIG/BAN Booth)

1:15 - 1:45 p.m.

Risk Management for Builders (Booth 305, BIG/BAN Booth)

REMODELERS-CUSTOM BUILDERS CENTRAL EDUCATION SESSIONS Grand Oaks E & F

WEDNESDAY, JULY 23

7:30 – 8 a.m.

Development of Remodelers Councils

8 – 9 a.m.

How to Deliver "A" Game Customer Service & Develop a Company Culture Focused on Quality

4 - 5 p.m.

Builder Best Practices

THURSDAY, JULY 24

7:30 - 8 a.m.

Development of Remodelers Councils

8 - 9 a.m

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EVENTS FOR THURSDAY, JULY 24

10:30 a.m. - 3 p.m. EDUCATION SESSIONS, Trade Show Floor

Presentation Area unless otherwise noted

10:30 - 11 a.m. The Future of the Housing Industry

10:30 - 11 a.m. What Builders Need to Know to Not Get Sued!

(Booth 1005)

11 - 11:30 a.m. Distracted Driving (Booth 305)

11:30 a.m. - Noon Financial Management for Builders & Remodelers

1:15 - 1:45 p.m. Estimating for Builders and Remodelers

1:15 - 1:45 p.m. Risk Management (Booth 305)

2 - 2:30 p.m. Green Building Trends

Noon

3 - 5 p.m.



Experience, Choice and Service

BUILDERS GRAB 'N' GO LUNCH, Exhibit Hall

WORKSHOP – Purpose Inspired Growth & Leadership featuring Roy Spence, GSD&M and The

Purpose Institure, Grand Oaks Ballroom (J,K,L)

The organizations and leaders who will create the future will all have one characteristic in common: they will be 'Purpose Inspired.' They will be driven to improve lives - not as philanthropy, but as the core business strategy. Winning on Purpose will be the mantra and the accelerator of passionate employee engagement, life improvement innovations



and exceptional and sustainable performance. Jim Collins, best-selling author of *Good to Great* said of Roy Spence, "Roy Spence is dedicated to the idea that true greatness comes in direct proportion to passionate pursuit of a purpose beyond making money and has inspired and changed leaders in every sector."

6:30 - 8 p.m.



Star Awards Presentations & Cocktail Party,

Grand Oaks Ballroom (J,K,L)

Ticketed Event. Visit the registration desk for availability.

The highly-coveted awards are given annually to recognize excellence in all areas of the home building industry. Find out who gets to take home these prestigious trophies.

Presented by Bella Vista Homes, Morrison Supply Company, RealManage, Schlage, StrucSure Home Warranty and Texas Home Builders Safety Group

8:30 p.m.



Young Professionals Get Together,

High Velocity Bar

PROFESSIONALS Ticketed Event. Visit the registration desk for availability.

The building industry's Young Professionals social event of the year. Meet up with YP's from across the state at the coolest bar in the state.

Presented by Apex Audio & Video, NAHB-IBS Marketing, Napoleon Fireplaces and Wilsonart, LLC



EXHIBITOR GIVEAWAYS

ACME Brick Company

Booth: 209

✓ Wall mounted or built-in fireplace ... \$799

Cordova on Canyon Lake

Booth: 1318

√ Yeti Cooler

DES

Booth: 223

✓ Microsoft Surface RT Tablet✓ July 23 & 24 at 1:30 p.m.

InSite Land Planning

Booth: 1204

√ Free evaluation of preliminary neighborhood layout

Kimberly-Clark BLOCK-IT* House Wrap

Booth: 717

√ Mini iPad

√ July 24

Morrison Supply Company

Booth: 905

√ Frigidaire Beverage Center

√ July 24 at 3 p.m.

Premier Nationwide Lending Booth: 1016

√ White Tail or Stag Hunt at Sullivan Whitetail Ranch, Sunset, Texas

SCREENEZE®

Booth: 1119

√ \$50 Gift cards

✓ July 23 at 11 a.m. & July 24 at 1:30 p.m.

StrucSure Home Warranty

Booth: 1005

√ Yeti Cooler

√ July 24 at 3 p.m.



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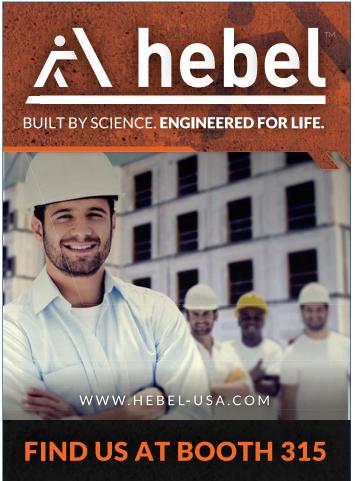
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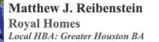




Heather Ferrier Laminack Ferrier Builders, Inc. Local HBA: Greater Fort Worth BA



MacDonald & Associates Local HBA: Hill Country BA



Jordan G. Wheatley Jordan Wheatley Custom Homes Local HBA: West Texas HBA

Erin Wright Wright-Built, LLC





2015 JULY 29-30, 2015 GAYLORD TEXAN RESORT **GRAPEVINE, TEXAS**

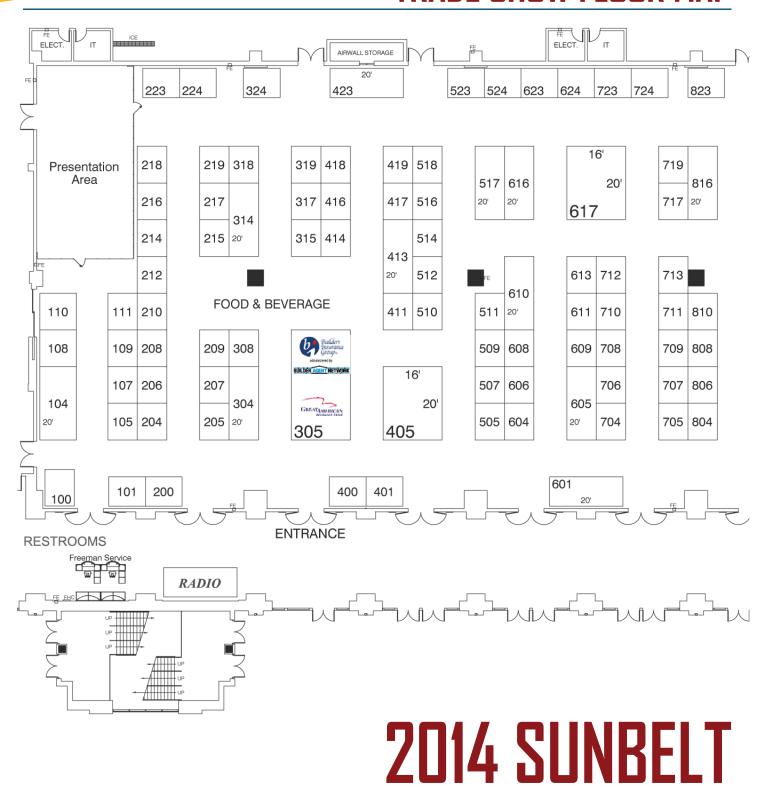
> 2016 AUGUST 3-4, 2016 GAYLORD TEXAN RESORT **GRAPEVINE, TEXAS**





TRADE SHOW FLOOR MAP

LINKEDIN.COM/GROUPS/SUNBELT-BUILDERS-SHOW

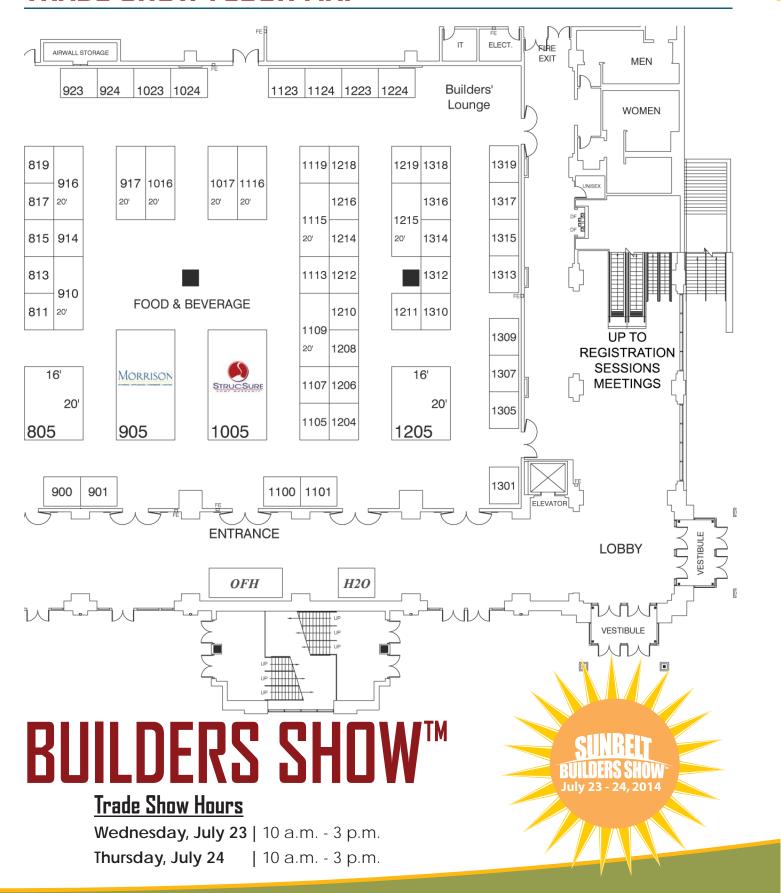


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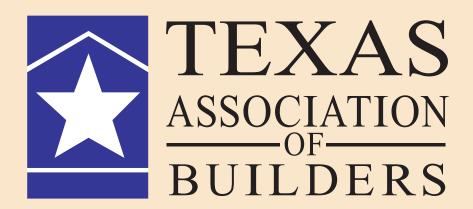
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TRADE SHOW FLOOR MAP



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ACME BRICK COMPANY #209

All Weather Grass & Sport

Surfaces #109

Apex Audio Video #1024

Applegate Insulation #604

Atlantis Rail Systems #512

B&H Designs #217

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BMC Building Materials #1116

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Brandon Industries, Inc. #418

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Builder's Publishing Group, LLC #224

BuilderTREND Solutions #1310

Building Officials Association of

Texas #1208

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Connecticut Electric, Inc. #216

Cordova on Canyon Lake #1318

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Cosella-Dörken Products, Inc. #511

Cosentino #107

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Crystal Windows & Door

Systems, Ltd. #1212

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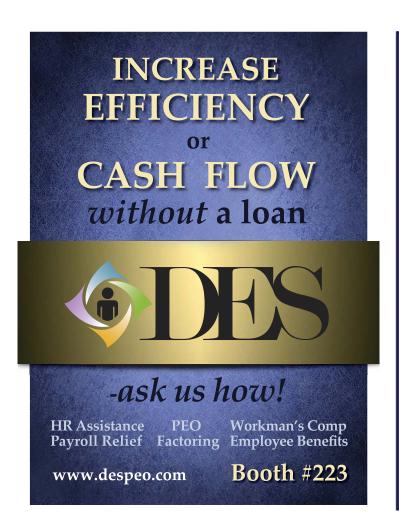
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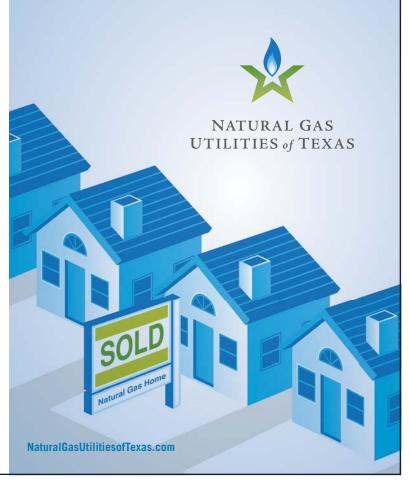
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*Source: National Association of Home Builders





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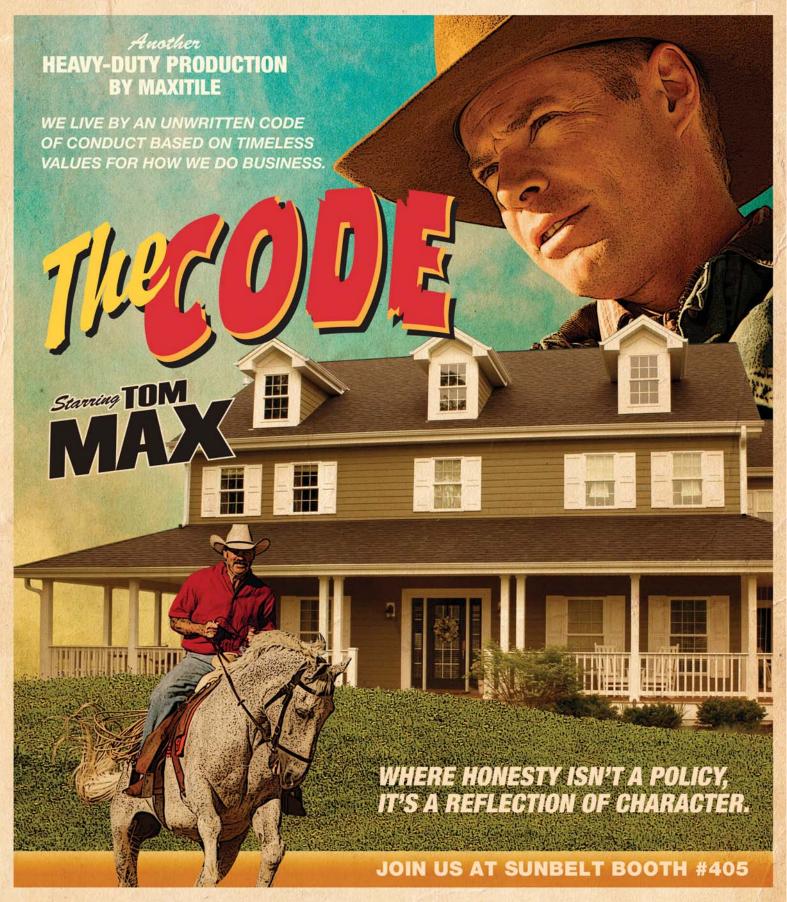




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